





#### Welcome newly appointed GM of Marriott Armenia Mr. Denis Laus

Denis holds a Baccalaureate in Hotel Management, having started his professional career in Food and Beverage at the Crowne Plaza Brussels. He quickly rose through the ranks from Banquet Manager to Food & Beverage Manager, and later promoted to Business Operation Manager.

In 2014, Denis joined Marriott as Director of Food and Beverage at the Brussels Marriott Hotel. In 2015, he became the Director of Operations at the Paris Marriott Rive Gauche Hotel where he successfully managed the substantial guest room refurbishment project through 2016/2017.

With his strong operations background Denis was ready to take on his first general manager assignment at the Courtyard by Marriott Paris Arcueil in 2017. He has established himself as a strong hands-on operator and has done an admirable job in managing through pandemic working closely with his owners.

He is an active member of @fire Internationaler Katastrophenschutz Deutschland as group leader and the French Red Cross as first aid responder and team leader.





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## Welcome the new Head of Office SCHNEIDER GROUP Yerevan, Ms. Yeva Voskanyan

We are pleased to introduce you **Yeva Voskanyan**, who has been appointed at the Yerevan office SCHNEIDER GROUP from November, 2021 assuming the role of **Head of Office**, **Head of Accounting**.

Yeva comes with very relevant experience gained from working in Russia and in Armenia. Having started and built her career in both tax and accounting consultancy at one of the world's major consulting companies, since early 2015, Yeva has been as well running the finance and accounting function for one of the leading pharmaceutical companies.

SCHNEIDER GROUP has been providing business development services for 15 years in Armenia, Belarus, Kazakhstan, Poland, Russia, Uzbekistan and Ukraine. The offered services include: development of market entry strategies, accounting services, tax advice, imports, ERP systems implementation services, legal support in dispute resolution, and also consultations on a wide range of legal issues, including in the areas of compliance, immigration, labor, contract and corporate law.



### **EBA Sectoral and Advocacy activities**

## EBA Executive staff attended the Revenue Policy Improvement Council meeting with the Minister of finance



The regular Meeting of the Extended Revenue Policy Improvement Council took place on December 22 at the RA Ministry of Finance.

The meeting was attended by representatives of the RA Ministry of Finance, the Ministry of Economy, the State Revenue Committee, the Deputy Chairman of the Standing Committee on Economic Affairs of the National Assembly, representatives of non-governmental organizations and well-known international consulting organizations included in the Advisory Council.

In his speech, the Minister of Finance of the Republic of Armenia Tigran Khachatryan stressed the need to discuss issues related to revenue policy within the Council.

During the sitting, the measures of the tax policy fixed by the program of the Government of the Republic of Armenia for 2021-2026 were discussed, as well as other issues related to the activities of the Council.

Following the meeting of the Extended Revenue Policy Council, it was decided to continue the discussions, assessing the impact of the proposed changes.

# EU MS Economic Counsellors regular meeting took place with the EUD, EU MS embassy staff in charge of economic affairs, the European Business Association in Armenia and bilateral chambers of trade and commerce



During the **tour de table**, the EBA representative presented the progress made in the field of issuing residence cards for foreigners, in particular EU citizens. Later on, she introduced two projects currently implemented on bio-food and on creative industries, respectively with IT/ES and PL. She then communicated that two EBA partners would like to collaborate withthe EU partners to import medical masks and create contacts with the Tours Agents of European

Countries. Main issues of EBA members have been presented, particularly issues related to public tenders and stability in the country.



### Meeting with the Deputy Minister of Economy

Based on EBA Member EY request, meeting with the Deputy Minister of Economy Mr. Narek Teryan and the British American Tobacco company has been organized in December 2021.



EBA organized an on-line meeting with its Italian-Spanish Partners related to the upcoming Bio Food project Financed by EuroChambres. Activities of the Project will start from the beginning of the 2021.





### **EBA Networking Party December 2021**











### **Special New Year Offers of EBA Members!**



### NEW YEAR'S EVE GALA

Celebrate the most unforgettable night of the year at the Armenia Marriott Yerevan!

Festive atmosphere, live band, views on the Republic Square, specialty dishes from our Chef, unlimited wines, and a New Year raffle.

We invite you to celebrate this exciting evening at our Cucina restaurant!



Offer

 Buffet and family-style seated dinner options are available from 10pm-3am
 Welcome cocktail • Unlimited wine • Live band performance
 • Kids corner • Festive Raffle

AMD 55,000 per person

VAT inclusive | Standard hotel kids policy applies: 0-6 years – free, 6-12 years - 50%, 12+ years - 100%

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Special











Nairian is pleased to suggest new limited edition of Gift sets for Men. These products are produced by Nairian in Armenia and includes only natural ingredients. We believe that all clients deserve best care for their skin. Products brings purity, softness and brightness to the skin. 3 types of gift sets include aftershave lotion, spray, hair serum, beard oil and soap bar from head to toe. Enjoy and be healthy









IE University announces a special scholarship for talented candidates applying from #Armenia, #Belarus, #Georgia, #Kazakhstan, #Kyrgyzstan, #Moldova, #Russia, #Tajikistan, #Turkmenistan, #Ukraine and #Uzbekistan that will cover 60% of the tuition fees.

It is both a merit and need-based scholarship.

The scholarship applies to any Master, MBA or Executive MBA program that starts in Spring 2022 cycle (January - June 2022).

With this scholarship, you will get not only the financial aid, but also the opportunity to become IE brand ambassador for the duration of your studies at IE.

How to apply for the scholarship:

STEP 1. APPLY to any program of your choice (remember the scholarship covers only Master, MBA or Executive MBA program that start in spring 2022): See all programs here <a href="https://lnkd.in/dSd\_yvte">https://lnkd.in/dSd\_yvte</a>

Programs included:

- Global Online MBA
- Executive MBA
- Executive Master in Digital Transformation and Innovation Leadership
- Master in Finance
- Master in Business Analytics and Big Data
- And others, see the programs here https://lnkd.in/dSd\_yvte

STEP 2. SEND the following information to eeca@ie.edu

- An essay discussing why you are an ideal candidate for this scholarship and how you would make a perfect IE brand ambassador. Please do not exceed 1000 words.
- Proof of your financial situation in the form of either three last pay-slips or the most recent income tax declaration. STEP 3. PASS an online interview with IE representatives.

The deadline to apply for the scholarship is January 11.

The interviews will be conducted throughout January 12-31.

The winner will be announced on February 1

More information is available here: https://lnkd.in/dcbiFFOe

Use the holiday time wisely – apply for the IE Eastern Europe & Central Asia Scholarship and seize this once in a lifetime opportunity!





